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# SSMI DISTRIBUTORS PROFILE



**SSMI Distributors  
(Pty) Ltd**

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# ABOUT US

SSMI Distributors is a licensed Petroleum company specializing in the distribution of wholesale petroleum products. This 100% black owned company was established in 2015 with the objective of adding value in the petroleum industry through the provision of high-end quality products and services to customers. The company is led by a team of dynamic professional personnel, who have throughout the years, acquired experience and established strategic partnerships in the industry. This factor enables the company to service a wide range of clients nationally and internationally.

In the fast-growing petroleum environment, SSMI Distributors strives to be one of the leading petroleum companies in South Africa. The company sources its products from licensed and reputable suppliers, in line with its mission of upholding principles of effectiveness, reliability and professionalism.



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## OUR MISSION

Our mission is embedded in value creation through client partnership, ethical and sustainable sourcing of commodities and delivery of high-quality global standard bulk petroleum products.

## OUR VISION

Our vision is to become the leading supplier of high-quality bulk petroleum products in Africa and the trusted service provider and contractor in the petrochemical infrastructure industry.

## SUSTAINABILITY

Sustainability at SSMI Distributors is centered around the responsible delivery and governance of the triple bottom line, Profit, People and Planet. Sustainability and ethical practice is at the core of our values.



# OUR PRODUCTS

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We are an independent reseller of bulk petroleum products for the retail, commercial, industrial, mining, construction and agricultural markets.

We supply the following products:

- Diesel (10PPM, 50PPM, 500PPM)
- Petrol (ULP 95, ULP 93)
- Jet Fuel
- Bitumen
- Heavy Fuel Oil
- Illuminating Paraffin
- Liquefied Petroleum Gas
- Gases and Gas Mixtures
- Aviation Gasoline
- Automotive & Industrial Lubricants
- Industrial Lubricants
- Polymers and Solvents

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## OUR SERVICES

- Tank and Pump Installation (Both above and underground)
- Repairs and maintenance of tanks
- Leak detection
- Oil and Gas Engineering Solutions

## OUR INDUSTRIES

- Mining
- Private Sector
- Government
- Transportation
- State Owned Entities
- Manufacturing and Agriculture
- Aviation



# SSMI DISTRIBUTORS

## OIL AND GAS ENGINEERING SOLUTIONS

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Let us partner with you through our oil and gas engineering solutions division. We provide the following services:

- Gas filling stations (GNS).
- Transshipment and storage terminals for liquefied gas (LPG)
- Terminal for the storage and transshipment of liquefied petroleum gas (LPG).
- Terminal for storage of transshipment of LPG in Europe and Africa.
- LPG transshipment storage terminal to tankers Gas filling station (GNS).
- Gas cylinder filling and maintenance workshop.
- The supply and delivery of equipment for service stations.
- The supply and delivery of equipment for terminals for transshipment and storage of LPG.
- The design and operation of gas pumping stations and terminals for the storage and handling of LPG.



# DESIGN AND ENGINEERING SOLUTIONS

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Design and Engineering:

We provide a full range of engineering services for the construction, re-construction, modernization, and technical re-equipment of production facilities in the oil and gas, petrochemical and other industries:

- Development of pre-project proposals.
- Compilation of technical specifications.
- Development of design documentation.
- Maintenance of design documentation upon passing industry assessments.
- Development of working documentation.
- Architectural supervision of the construction.
- Technical support for the purchase of equipment.
- Preparatory and commissioning works.
- Training of the Customer's operating personnel.
- Commissioning of the installation.
- Technical quality control of construction and installation works.
- Automation of technological processes.
- Introduction of new technologies (know-how).
- Acting as a general contractor.
- Development of investment feasibility studies.



## DEVELOPMENT OF DESIGN DOCUMENTATION:

- LPG storage and handling of terminals, gas filling stations (GNS) and gas filling points (GNP).
- Autonomous and reserve propane-butane gas supply systems to industrial enterprises, municipal and agro-industrial.
- Gas boilers
- Energy centers
- Multi-fuel and LPG automotive filling stations
- Petroleum depots and warehouses for petroleum products
- Production, storage, transport and regasification of liquefied natural gas (LNG)
- The design and construction of low tonnage oil and gas processing refineries.

## DEVELOPMENT AND IMPLEMENTATION OF INVESTMENT PROJECTS:

With a team of highly skilled engineers and technical specialists, SSMI Distributors is able to develop bespoke technology solutions. We provide design, engineering and construction services. We pride ourselves in on-time project delivery and competitive pricing.

## CONSTRUCTION OF INDUSTRIAL FACILITIES:

The oil and gas engineering solutions division of SSMI Distributors offers the following complex construction and installation works:

- Construction and re-construction of tank farms.
- Construction and re-construction of pumping stations of gas and terminals for the storage and transshipment of liquefied petroleum gas (LPG).
- Construction of autonomous and reserve LPG supply systems.
- Construction and re-construction of oil depots and warehouses for fuels and lubricants.
- Manufacturing and installation of metal structures.
- Installation of sheds, warehouses and other structures.
- Installation of pipelines and technological equipment.
- Installation of towers, chimneys and ventilation pipes.
- Installation of heating and water supply systems.
- Installation of power and lighting systems.



# CIVIL WORKS ON OIL AND GAS PROJECTS

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The company has the resources and technical expertise to provide a turnkey solution and to implement various construction and installation works, including the installation, repair and dismantling of metal structures, as well as the repair and replacement of technological equipment components.

The specialist engineers at SSMI Distributors approach the construction of industrial facilities by ensuring adherence to compliance, industry standards and international best practices through every project phase.

Although we provide bespoke services to all of our clients, we have designed a work methodology that illustrates our roadmap to success on civil works projects:

- Pre-engineering phase and preparatory work
- Excavation
- Construction of foundations
- Concrete and reinforced concrete works
- Roofing
- Facade systems device
- Completion of works
- Improvement of the territory



## OUR AFTER-SALES OBJECTIVES:

- We provide our clients with qualified technical aftersales support to ensure seamless business operations.
- Our team is readily available and has made provision for repairs and maintenance work in accordance with the approved method.
- We offer critical spare parts and component supply to reduce downtime and increase customer satisfaction.

## OUR SERVICE GUARANTEE:

During the warranty period, our service team provides a warranty for the equipment previously procured by the client.

## EQUIPMENT MAINTENANCE:

Once the warranty period has lapsed, the SSMI Distributors Engineering Division offers an after-sales service to ensure the maintenance of all equipment, installations, modular technological complexes, gas supply systems for your organisation.

Scheduled maintenance of equipment is carried out within the specified timeframes in the technical documentation and SOPs of the OEMs, as well as in accordance with industry standards and best practices.

## THE SUPPLY OF CRITICAL SPARE PARTS:

We have over 40 000 critical spare parts and components readily available for your repairs and maintenance needs. Our pricing is competitive, and our delivery lead times are swift. Our efficient and experienced team provides technical support and service that will match your maintenance needs and expectations.



# GAS FILLING STATION (GNS) GAS BOTTLE FILLING AND MAINTENANCE WORKSHOP

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SSMI Distributors is a trusted supplier of the alternative to natural gas: liquefied petroleum gas (propane-butane); a by-product of treatment of oil and of gas.

Propane-butane is affordable in pricing, it offers high energy and environmental performance. It offers convenience of storage and transportation in liquefied form under pressure. It provides the possibility of further processing to obtain synthetic products with a diverse and wide range of applications such as:

- Source of heat
- Engine fuel
- Raw material for the petrochemicals industry





# OUR REACH AND NETWORK

We have a global network that spans across EMEA.

We have the capacity to serve our clients in various countries in the world.

Our teams are proficient in the application of international law and incoterms in the course of deal making and the delivery of commodities to our diverse portfolio of clients.

Our commodities are sourced from countries that adhere to international laws and from organisations that adhere to international best practices.

Our vast network and reach allow seamless commodity verification at record time, thus leaving our clients satisfied.





# SSMI DISTRIBUTORS (PTY) LTD

## COMPANY INFORMATION

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